# UB Center for Industrial Effectiveness

School of Engineering and Applied Sciences

## **EARLY INTERVENTION PROJECT**



## PROJECT TEAM MEMBERS



Dr. Anthony Billittier- Champion Leon Nadler- Green Belt Candidate Mary Martin- Process Owner Pat Ruffino- Deputy Commissioner Mike Gould- Business Manager Bill O'Meara- Assistant Director Dick Planavsky- Budget Representative Bill Carey- Black Belt Sandra Sweeney- Yellow Belt

## ERIE COUNTY EARLY INTERVENTION PROGRAM



- Division of Services for Children with Special Needs is responsible for Pre-School and Early Intervention Programs.
- State mandated program serves infants and toddlers with development delays and their families.
- Children enter the program through referrals from parents, pediatricians, daycare providers, Department of Social Services and hospital intensive care units.

## ERIE COUNTY EARLY INTERVENTION PROGRAM



- Children/families are assigned a case manager who is responsible for formulating and implementing an individualized plan.
- A variety of therapies including physical, occupational, and speech therapy are provided in group and individual settings (home and daycare)
- Anticipated 2009 program expense:
  - · >\$13,000,000
  - State pays 70% and the County 30%
  - Represents a 12% increase from 2008





#### **PROJECT CHARTER**



#### **Strategic Goal/Business Case:**

Improve service delivery by implementing a family centered methodology that targets parent involvement which could result in more efficient service delivery, increased quality of services and parent/ caregiver satisfaction with less direct services.

#### **Problem Statement:**

The Erie County Department of Health Early Intervention Program authorizes and pays for services to infants and toddlers aged 0-2 with developmental delays or disabilities. Traditional clinical based service models were not the intention for the program and increases in these types of service models have not resulted in increased quality of service or increased parent satisfaction.

#### **Project Objective:**

This Project will modify the methodology by which services are delivered making the service delivery more efficient while maintaining effectiveness and increasing quality and consumer satisfaction.

### PROJECT CHARTER



#### Benefits/Savings Potential:

Increase parent/caregiver involvement and satisfaction while simultaneously increasing efficiency in service delivery and adherence to family centered practices.

### Scope/Boundaries:

Activities are limited to the Early Intervention program services. Transportation, service coordination, and evaluation costs are excluded

#### Timeline:

Begin Define Phase December 2008 Control Phase June 2009

### **PROJECT SCOPE**

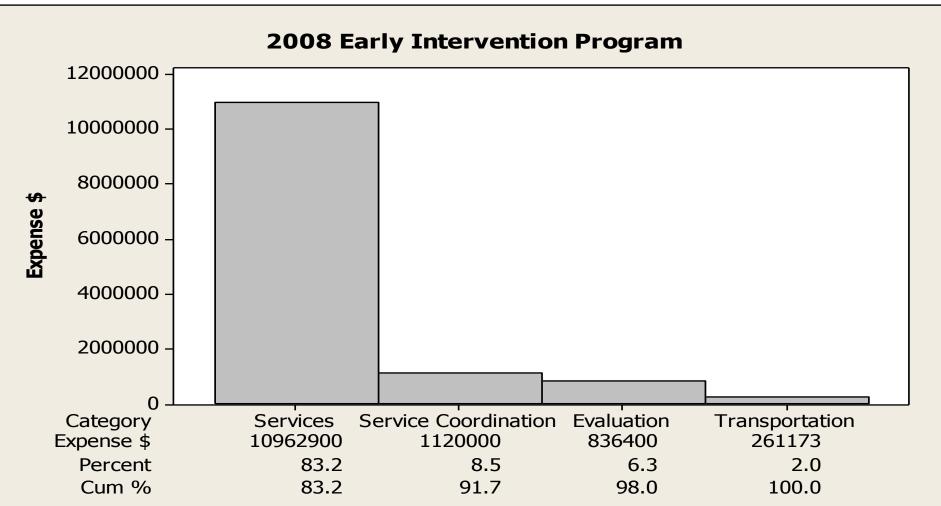


Activities are limited to the Early Intervention program services. Transportation, service coordination, and evaluation services are excluded.



## **PROJECT SCOPE**





#### **GOAL STATEMENT**



Improve service delivery by implementing a family centered methodology that targets parent involvement which could result in more efficient service delivery, increased quality of services and parent/ caregiver satisfaction with less direct services.



#### **Problem Statement**



The Erie County Department of Health has provided traditional clinical services at increased levels over the past 15 years.

Quality of services and parent satisfaction have not increased commensurate.





#### **High Level Process Map**

Referral **Initial Service Coordination Evaluation IFSP Meeting (treatment plan)** Review (6 month, annual) **Amendments Transition** 

## **SIPOC**



#### **SUPPLIERS**

- > Physician
- > Hospital
- > Day Care
- ➤ ECDOH
- > Family
- ServiceCoordinator
- > Evaluator
- > School District

#### Systems/Reports:

KIDS

#### **Key Policies/Processes:**

• State and Federal Requirements

#### INPUT PROCESS

ChildDocumentation

- > Required Forms
- ➤ Home Visit

#### CESS OUTPUT

- > Evaluation Report
- ➤ Home Visit
- Assign ServiceProvider
- > Case Management
- > IFSP (Treatment Plan)
- > Amendment

#### **CUSTOMERS**

- > Child
- > Family
- ECDOH Budget and Early Intervention Program
- > Taxpayers



Referral



## PROCESS FLOW DIAGRAM





## PROCESS FLOW DIAGRAM



## County has little or no control:

- Referral
- Initial service coordination
- Evaluation
- Individual family service plan
- Six month and annual review
- Transition



## PROCESS FLOW DIAGRAM



## County has total control:

- Assign service provider
- Amendment process



#### DATA COLLECTION PLAN



## The Team Reviewed Available Data:

- Collect Data from KIDS system
  - All services for the period Jan-August 2008
  - 24 Agencies
  - 1800 Clients
  - > 100,000 Services
- Sample Amendments by reviewing all received in February 2009



## DATA COLLECTION / KIDS



- The New York State KIDS program was utilized for detailed payment data.
- All payments for the service dates January through August 2008 were extracted into excel files with the following elements:

Vendor Number and Name

**Child Name** 

Birth Date

Service Type

Service Method

Service Location

Service Date

**Amount Paid** 

 The 24 reports were consolidated into one master Excel Spread sheet.



## DATA COLLECTION / KIDS



Primary Metric = Services per week



## DATA COLLECTION / AMENDMENTS



- Made photo copies of all Requests for Early Intervention IFSP Amendment Forms for the month of Feb 2009.
- Determined that forms did not contain enough data to enable any meaningful analysis.
- Developed a plan for a new Access Database which would capture the desired data elements.
- Erie County Division Of Information and Support designed the data base and reports.



#### **NEXT STEPS**

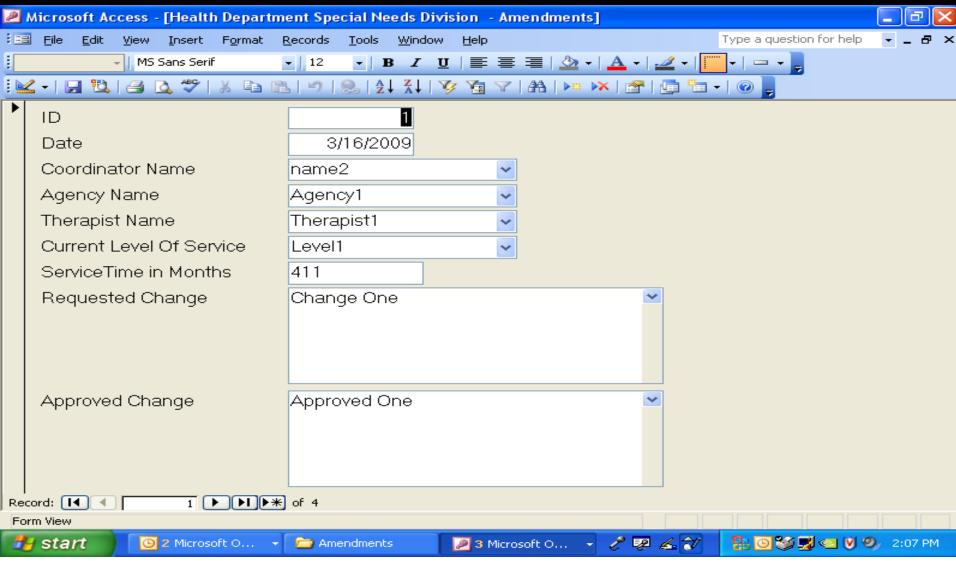


- Redesign the Amendment Request Form.
- Data collection will begin April 1, 2009.
- The results of this tracking system will be used to compare agencies and therapist performance.

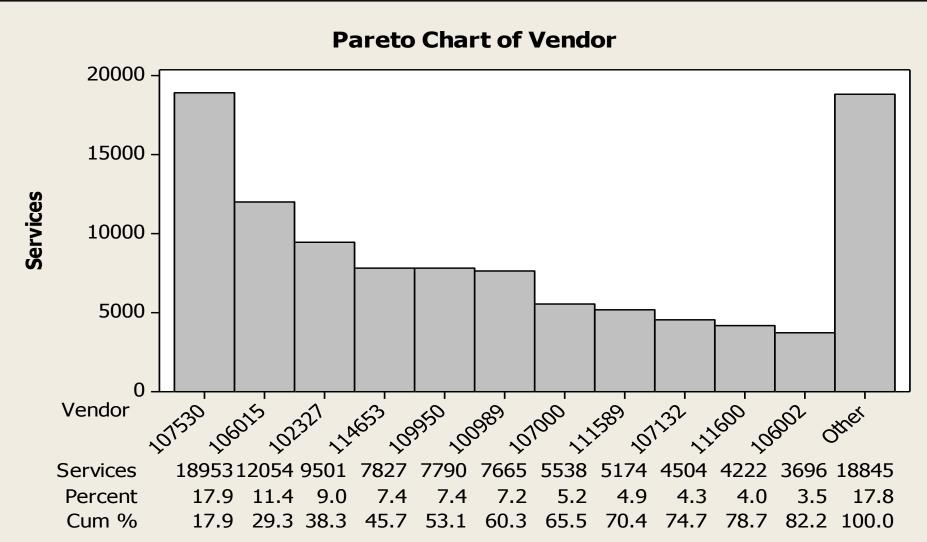
#### Measure Phase

## AMENDMENT TRACKING SYSTEM

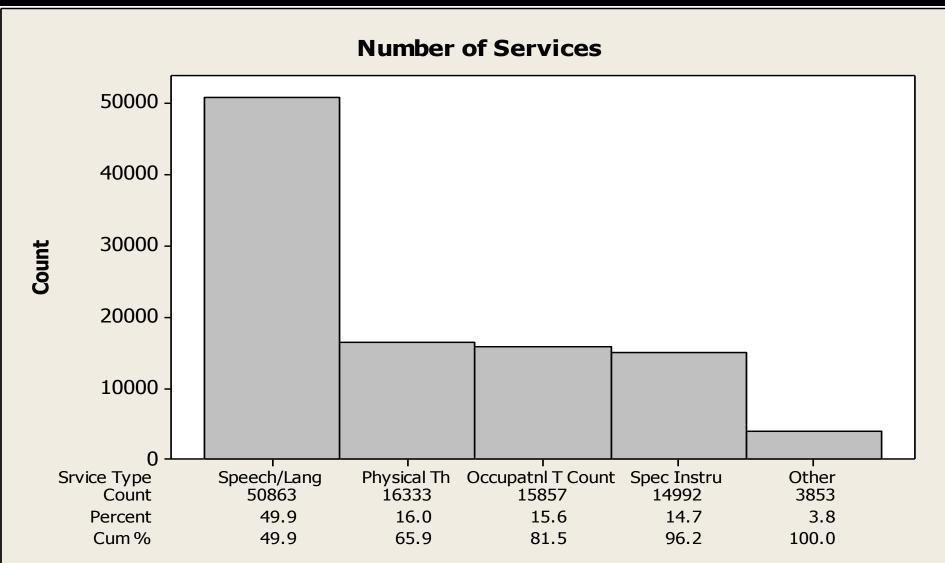








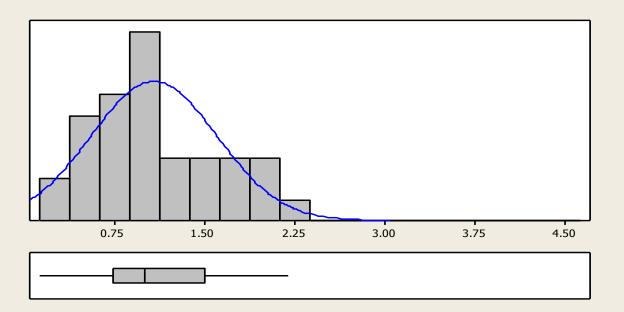


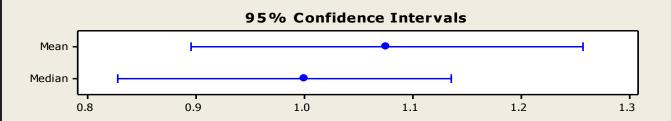




## Summary for Service/week Physical Therapy

Vendor = 101027





A nderson-Darling	Normality Test	
A -Squared	0.59	
P-V alue	0.117	
Mean	1.0769	
StDev	0.5271	
V ariance	0.2778	
Skewness	0.500087	
Kurtosis	-0.444394	
N	35	
Minimum	0.1300	
1st Quartile	0.7300	
Median	1.0000	
3rd Q uartile	1.5000	
Maximum	2.1900	
95% Confidence Interval for Mean		
0.8958	1.2579	
95% Confidence Interval for Median		
0.8283	1.1370	
95% Confidence Interval for StDev		

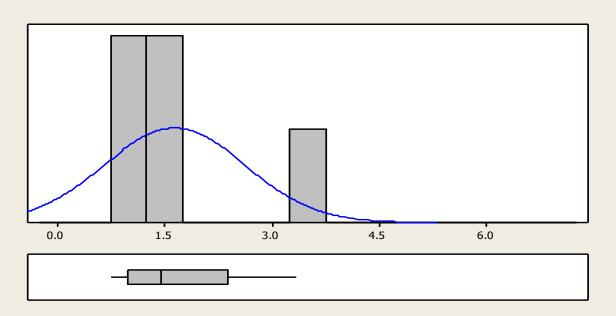
0.4264

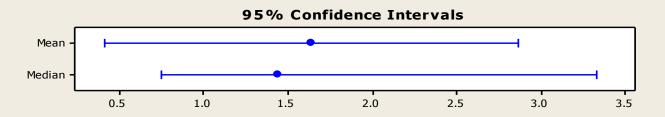
0.6906



## Summary for Service/week Spec Instr

Vendor = 114873



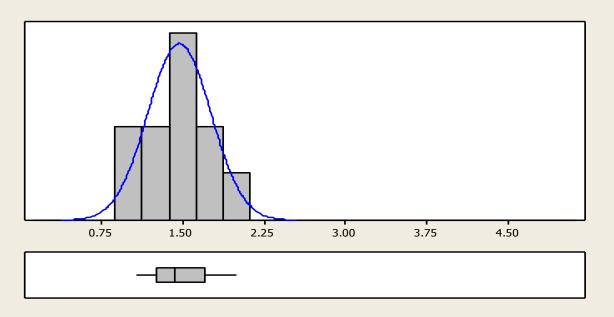


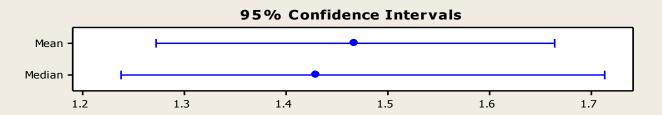
A nderson-Darling	Normality Test	
A-Squared	0.59	
P-V alue	0.056	
Mean	1.6360	
StDev	0.9880	
V ariance	0.9761	
Skewness	1.76213	
Kurtosis	3.65466	
N	5	
Minimum	0.7500	
1st Quartile	0.9850	
Median	1.4400	
3rd Quartile	2.3850	
Maximum	3.3300	
95% Confidence Interval for Mean		
0.4092	2.8628	
95% Confidence Interval for Median		
0.7500	3.3300	
95% Confidence Interval for StDev		
0.5919	2.8391	



## **Summary for Service/week** Occ T

Vendor = 110188



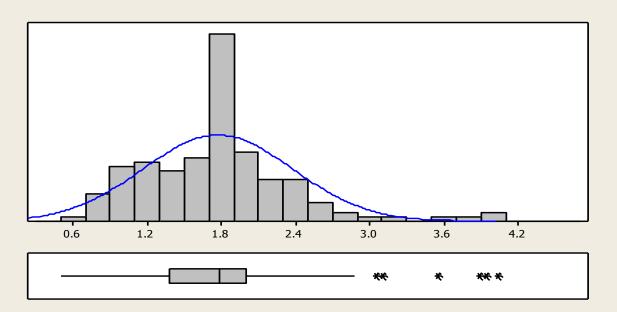


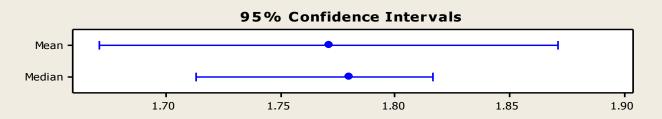
A nderson-Darling	Normality Test	
A -Squared	0.24	
P-V alue	0.718	
Mean	1.4682	
StDev	0.2913	
V ariance	0.0849	
Skewness	0.499982	
Kurtosis	-0.332060	
N	11	
Minimum	1.0700	
1st Quartile	1.2500	
Median	1.4300	
3rd Q uartile	1.7000	
Maximum	2.0000	
95% Confidence Interval for Mean		
1.2725	1.6639	
95% Confidence Interval for Median		
1.2385	1.7132	
95% Confidence Interval for StDev		
0.2035	0.5112	



## Summary for Service/week Speech Lang

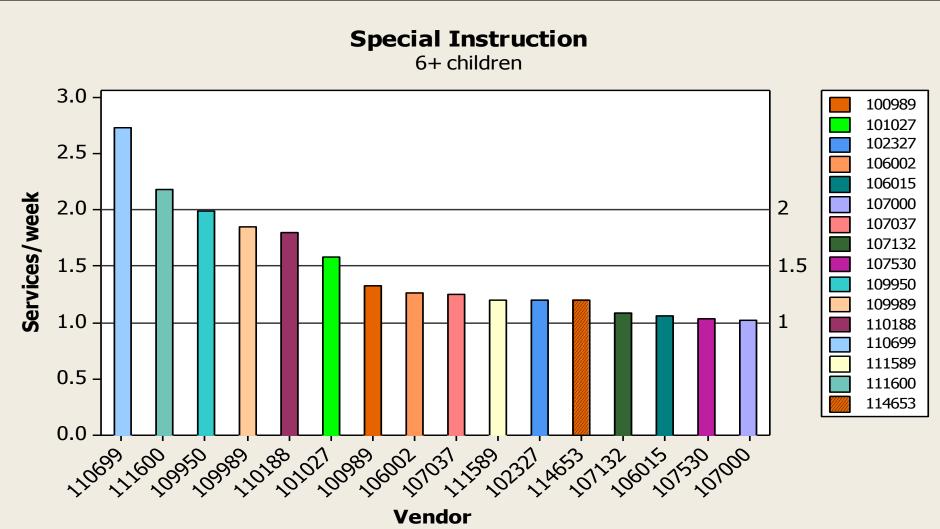
Vendor = 109950





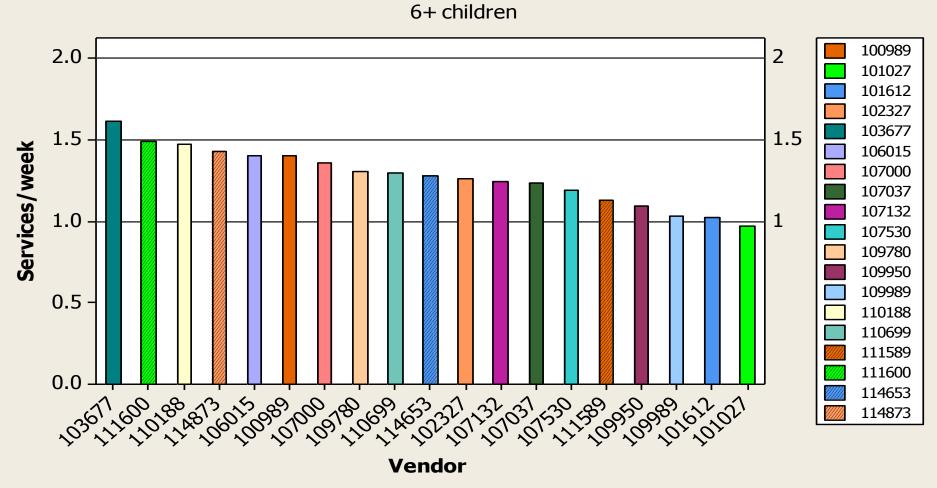
A nderson-Darling	Normality Test	
A -S quared	2.17	
P-Value <	0.005	
Mean	1.7713	
StDev	0.6054	
V ariance	0.3665	
Skewness	1.06470	
Kurtosis	2.60390	
N	143	
Minimum	0.5000	
1st Quartile	1.3800	
Median	1.7800	
3rd Quartile	2.0000	
Maximum	4.0400	
95% Confidence I	nterval for Mean	
1.6713	1.8714	
95% Confidence Interval for Median		
1.7131	1.8169	
95% Confidence Interval for StDev		
0.5424	0.6850	







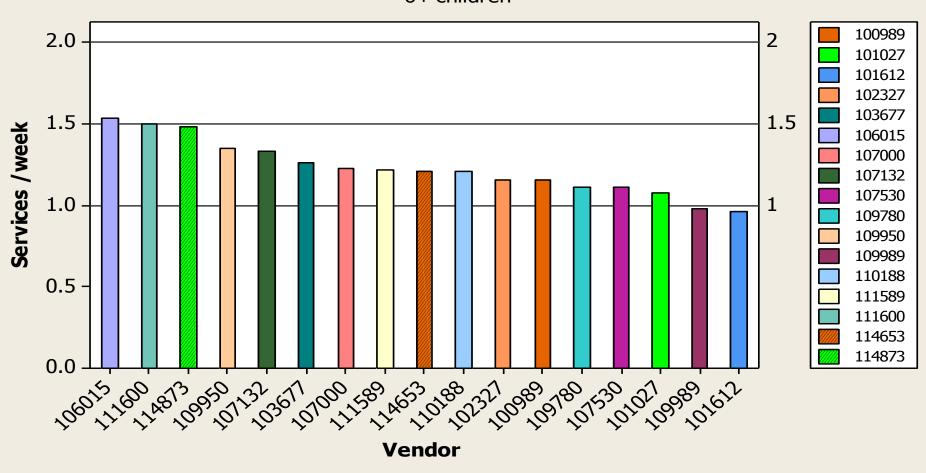
#### **Occupational Therapy**







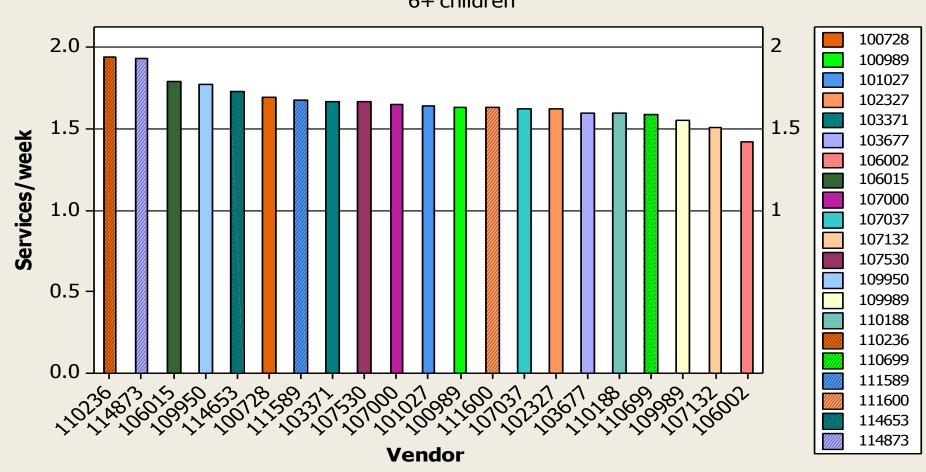
6+ children





## **Speech Language Therapy**

6+ children



#### CHALLENGE DATA MEASUREMENT



The available data was evaluated by the Team and it was determined to be complete and accurate.





```
        ©Source
        DF
        SS
        MS
        F
        P

        ©Vendor
        21
        11.582
        0.552
        1.41
        0.105

        ©Error
        623
        243.411
        0.391

        ©Total
        644
        254.993
```

 $\mathbf{OS} = 0.6251$  R-Sq = 4.54% R-Sq(adj) = 1.32%

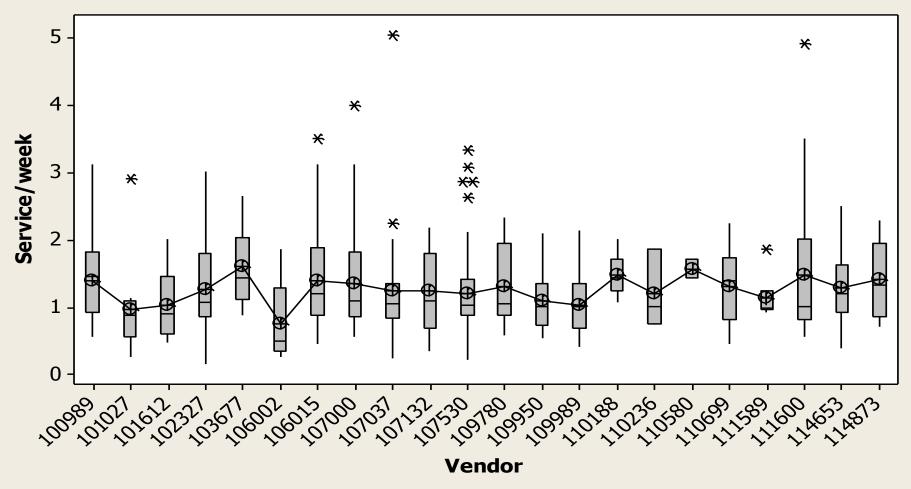
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Individual 95% CIs For Mean Based on
                Pooled StDev
OLevel N Mean StDev -----+--
©100989 22 1.4009 0.5972
©101027 11 0.9700 0.6903
©101612 8 1.0188 0.5290
©102327 79 1.2594 0.6186
                                 (-*-)
©103677 13 1.6062 0.5572
106002 5 0.7580 0.6335 (-----*
©106015 55 1.4009 0.6806
©107000 35 1.3569 0.7308
                                 (---*--)
©107037 31 1.2358 0.8277
                                (---*--)
©107132 32 1.2363 0.5710
                                (---*--)
©107530 145 1.1890 0.5720
                               (-*-)
©109780 15 1.3040 0.5948
                               (----*---)
                               (--*--)
©109950 37 1.0951 0.4456
©109989 14 1.0286 0.4508
                              (----*----)
                                (-----<sup>*</sup>-----)
©110188 11 1.4682 0.2913
                           (-----*-----)
©110236 3 1.2000 0.5766
                             (-----*-----)
©110580 2 1.5700 0.1838
©110699 11 1.2955 0.5928
©111589 6 1.1283 0.3551
©111600 33 1.4842 1.0228
                                (---*--)
©114653 57 1.2744 0.4853
                                 (-*--)
©114873 20 1.4220 0.5601
0
                  0.60 1.20 1.80 2.40
```

Pooled StDev = 0.6251





#### **Boxplot of Service/week Occupational Therapy**





#### @One-way ANOVA: Service/week versus Vendor Physical Therapy

```
@Source DF SS MS F P
@Vendor 20 20.882 1.044 3.03 0.000
@Error 700 241.187 0.345
@Total 720 262.069
\mathbf{OS} = 0.5870 \quad \text{R-Sq} = 7.97\% \quad \text{R-Sq(adj)} = 5.34\%
                 Individual 95% CIs For Mean Based on
                 Pooled StDev
OLevel N Mean StDev -----+
©100989 36 1.1528 0.6118
                                 (-*--)
©101027 35 1.0769 0.5271
                                (-*--)
©101612 29 0.9617 0.4593
©102327 88 1.1531 0.5550
©103677 9 1.2578 0.5457
©106002 5 0.8380 0.4948
©106015 91 1.5273 0.6374
                                    (-*-)
©107000 37 1.2189 0.5086
©107037 2 1.7150 1.0112
©107132 56 1.3289 0.6882
                                (-*-)
©107530 148 1.1074 0.6079
                                 (-*)
©109780 10 1.1090 0.5347
                               (----*---)
                               (---*---)
©109950 16 1.3469 0.6085
©109989 17 0.9800 0.5349
                               (---*---)
                               (---*---)
(------*-----)
©110188 14 1.2029 0.3534
©110580 4 1.8850 0.5584
©110699 3 0.7833 0.4274 (-----*
©111589 37 1.2103 0.5653
©111600 11 1.4955 0.6170
                                 (----*---)
```

(-\*-)

0.70 1.40 2.10 2.80

(----\*---)

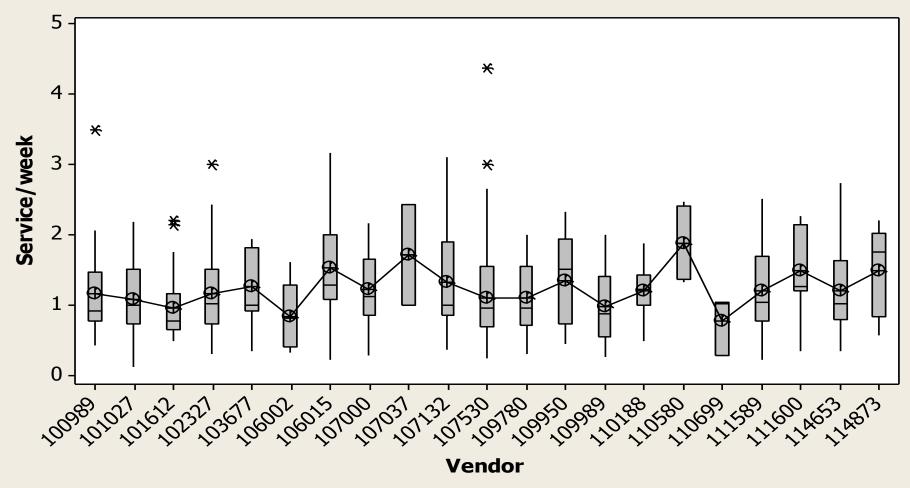
Pooled StDev = 0.5870

**©**114653 62 1.2037 0.5831

**©**114873 11 1.4818 0.6017



#### **Boxplot of Service/week Physical Therapy**







### One-way ANOVA: Service/week versus Vendor Speech Language Therapy

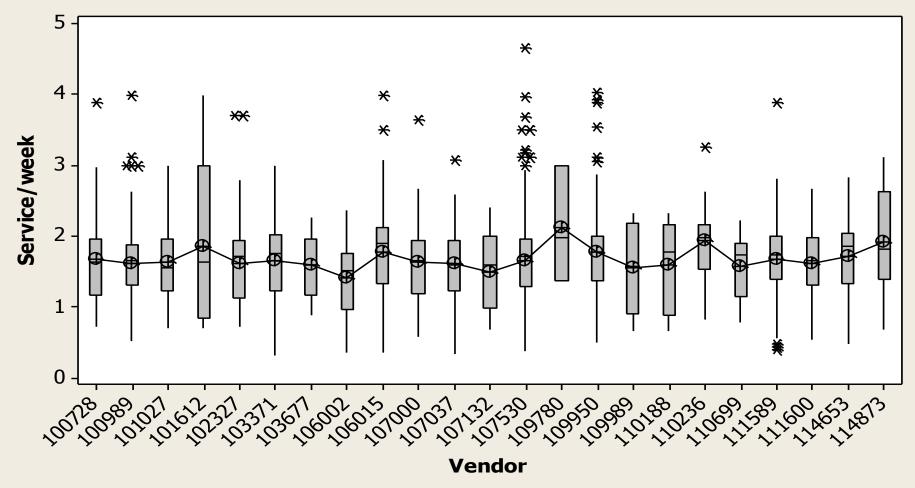
```
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@Error 1565 496.859 0.317
@Total 1587 512.726
\PhiS = 0.5635 R-Sq = 3.09% R-Sq(adj) = 1.73%
                Individual 95% CIs For Mean Based on
0
                Pooled StDev
©Level N Mean StDev -----+
©100728 27 1.6881 0.6508
                             (---*---)
©100989 123 1.6263 0.5386
                           (-*-)
©101027 28 1.6364 0.5249
©101612 5 1.8640 1.2989
                           (-----*----)
©102327 159 1.6147 0.5104
                           (*-)
©103371 24 1.6650 0.5950
                           (----*---)
©103677 19 1.5905 0.4559
©106002 85 1.4131 0.4675
                           (-*--)
©106015 216 1.7834 0.5963
©107000 78 1.6412 0.5276
                             (--*-)
©107037 36 1.6192 0.5838
                            (--*--)
©107132 21 1.5057 0.5613
                          (----*---)
©107530 277 1.6642 0.6031
©109780 3 2.1200 0.8227
©109950 143 1.7713 0.6054
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©110188 11 1.5900 0.6364
©110236 21 1.9338 0.5490
                           (----*---)
©110699 18 1.5800 0.4162
©111589 111 1.6747 0.5466
                           (-*--)
©111600 69 1.6235 0.4706
                             (-*--)
©114653 85 1.7209 0.4914
                            (-*--)
©114873 23 1.9226 0.7289
                   1.50
                         2.00 2.50
```

Pooled StDev = 0.5635





### **Boxplot of Service/week Speech Language**





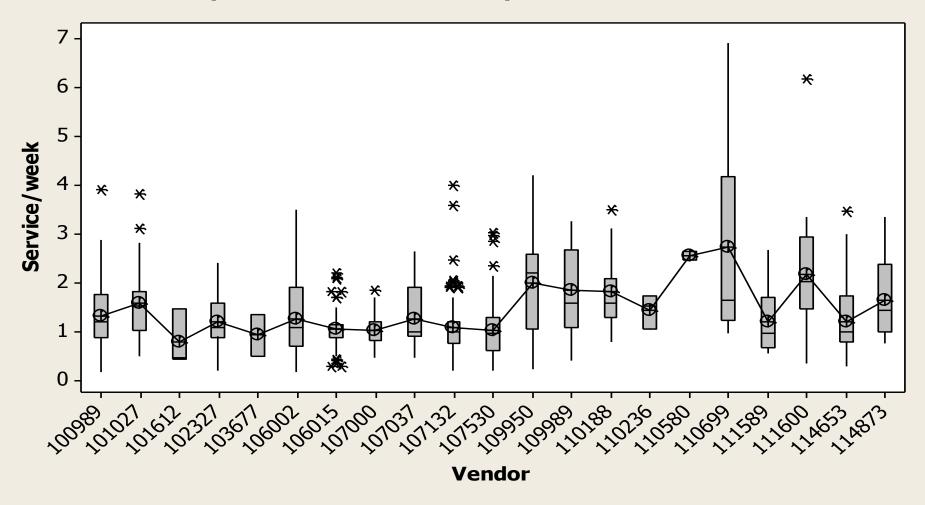
### @One-way ANOVA: Service/week versus Vendor Special Instruction

```
@Source DF SS MS F P
©Vendor 20 102.894 5.145 9.42 0.000
@Error 640 349.620 0.546
@Total 660 452.514
\mathbf{OS} = 0.7391 R-Sq = 22.74% R-Sq(adj) = 20.32%
                Individual 95% CIs For Mean Based on
                Pooled StDev
@Level N Mean StDev -+----
©100989 66 1.3242 0.7308
                                (-*-)
©101027 28 1.5829 0.7479
                                (--*--)
©101612 3 0.7900 0.5892 (-----*-----)
©102327 62 1.1994 0.5055
                                (-*-)
©103677 2 0.9250 0.6010 (-----*-----)
                                (--*-)
©106002 28 1.2636 0.7483
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                               (-*--)
©107037 25 1.2580 0.6010
                                (--*-)
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©110188 16 1.8019 0.7908
                                  (---*---)
©110236 3 1.4400 0.3439
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                                  (-----*----)
©110699 11 2.7345 1.9206
©111589 16 1.2050 0.6750
©111600 27 2.1800 1.1464
                                (-*-)
©114653 40 1.1980 0.6884
©114873 5 1.6360 0.9880
                               (----*----)
                            2.0 3.0
```

Pooled StDev = 0.7391



### **Boxplot of Service/week Special Instruction**



### WHAT SOLUTIONS WERE SELECTED?



The Team developed a plan to implement Programmatic changes designed to increase Parent involvement:

# **Policy and Procedures**

- 1. Develop Philosophy- Parents are Primary Interventionists. *Completed*
- 2. Revise Policy and Procedures. Target 12/09
- 3. Develop Bibliography of Reference Material.

Completed. Will be updated as needed.





### **TRAINING**

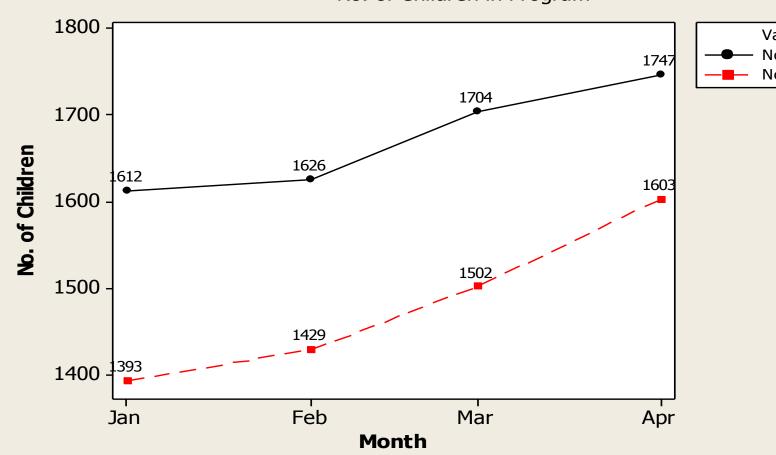


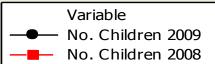
- Form Training Committee- made up of agency reps, county staff and parents. *In place Jan 09.*
- 1. Develop Training Handbook. 3 sections out of 6 in process. Goal is complete by 12/09.
- 2. Develop strategy to train county staff and agency staff. *Completed*.
- 3. Roll out training sessions. *Underway and on-going.*



### **Early Intervention Program**

No. of Children in Program



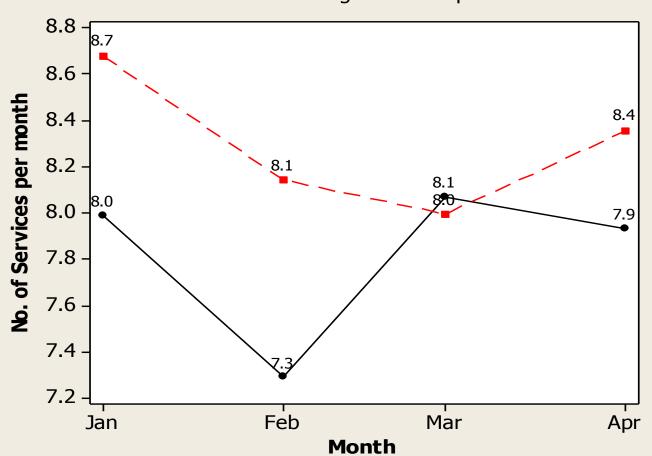


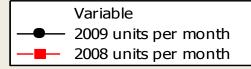




### **Early Intervention Program**

2009 Average Services per month - All Services

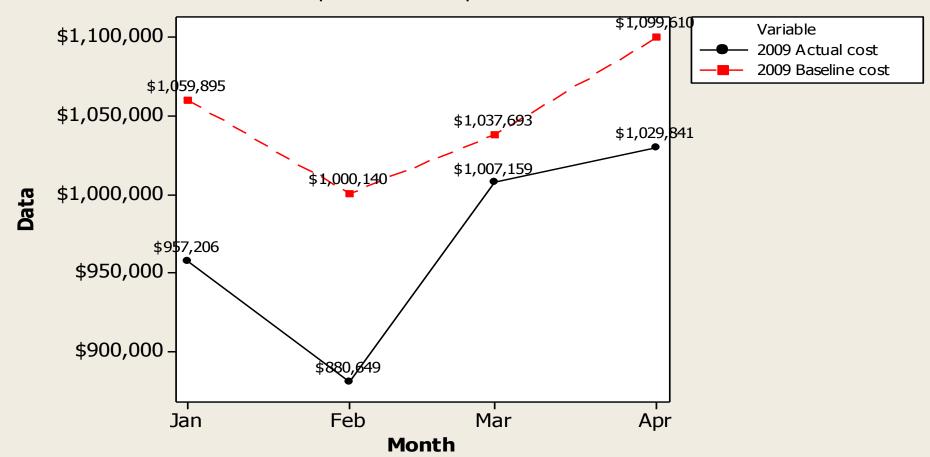




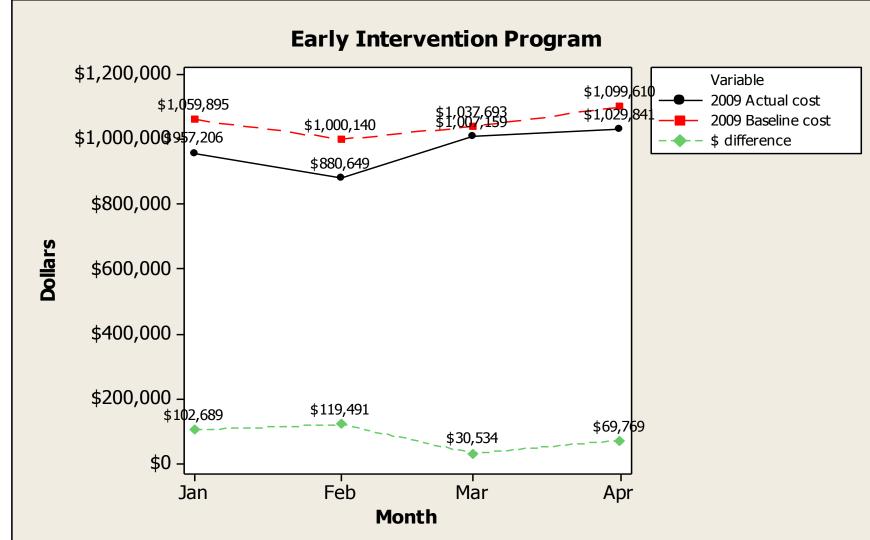


### **Early Intervention Program**

2009 expenditures compared to 2009 Baseline







### ANALYSIS of FINANCIAL DATA



# Initial Project Target Decrease annual growth in expenditures from 12% to 8% (in net dollars)

**Annual Savings:** 

County \$128,342

State, Medicaid and Insurance \$299,658

Total \$428,000

### FINANCIAL ANALYSIS



Based on January – April 2009, actual expenses were lower than projected expenses by \$322,483. Annualizing this results in savings of:

**County State, Medicaid and Insurance** 

\$290,235

\$677,214

**Total** 

\$967,449

## TRANSITON ACTION PLAN



Actions Required for Completion		<b>Action Owner</b>	Time Frame
1.	Implement Amendment Tracking System	Martin	June 09
2.	Satisfaction Surveys	Martin	Aug 09
3.	Control Phase Tracking	Sweeney, Gould	on going
4.	Look at Transition Roll Rate (El to Preschool)	O'Meara	Dec 09
5.	Look at Discharge Rate (El out)	O'Meara	Dec 09
6.	Determine if Pre-K Program is impacted	Martin	Jul 10
7.	Complete Training Handbook	Martin, O'Meara	Dec 09
8.	Continue Training Sessions	Martin, O'Meara	Dec 10

# SIX SIGMA TOOLS USED



Define	Measure	Analyze	Improve	<b>√Control</b>
✓ Problem Statement	✓ SIPOC Diagram	✓ Potential X's	☐ Regression Analysis	☐ Control Methods
✓ Macro Map	✓ Process Flow Diagram	✓ Graphical Analysis	☐ DOE Planning	✓ Control Plans
✓ Identify Customers	☐ Value Analysis/ Muda	☐ Hypothesis Testing	☐ Screening DOEs	☐ Poka-Yoke
✓ Project Scope	☐ Detailed Flow (I/O)	✓ Means	☐ Quantifying DOEs	☐ SPM – Monitor Y
✓ Primary Metric	☐ Measurement System	☐ Variance	☐ Optimizing DOEs	☐ SPC – Control X's
☐ Secondary Metric	Analysis	☐ Proportions	☐ Verify Critical X's	□ OCAP
☐ Consequential Metric	☐ Capability Analysis	✓ ANOVA	□ Y = F(x)	☐ Update FMEA
✓ Baseline Data	☐ Short Term Capability	☐ Regression Analysis	□ Optimization	✓ Project Transition
□ Entitlement	☐ Long Term Capability	☐ FMEA	✓ Generate Solutions	Action Plans
✓ Objective Statement	✓ Data Collection	✓ ID Critical X's	✓ Select Solutions	✓ Update Financial Benefits
✓ Financial Estimates	☐ Process Monitoring	✓ Quick Improvements	☐ Pilot Trials	✓ Final report
✓ Non-financial Benefits	☐ Lean Opportunities	☐ Lean Improvements	☐ Capability Analysis	✓ Close Project
✓ Team Members	☐ C & E Fishbone	✓ Process Tracking		V Close Project
	☐ C & E Matrix			
☐ Define Review	☐ Measure Review	☐ Analyze Review	☐ Improve Review	□ Control Review

